





# Find. Attract. Connect. Engage.

0800 0185 882



sales@kompass.uk www.kompassinfo.co.uk



### HELPING YOU WIN NEW BUSINESS

With more than **4 million** searches performed online every minute, the challenge for all companies is to be found **quickly and easily** by the right audience and as a result **win new business**.

As the market leading, global B2B online directory, **Kompass.com** attracts **7.5 million** users every month. Alongside a uniquely powerful product & service search engine, our range of **Digital Marketing Solutions** are focused on driving relevant enquiries from potential customers and helping to improve online brand visibility.







ATTRACT NEW BUSINESS LEADS



MANAGE YOUR OWN WEBSITE SEO

#### GAIN A COMPETITIVE ADVANTAGE FROM OUR OPTIMISED GLOBAL MARKETPLACE

### CHOOSE YOUR DIGITAL MARKETING PACKAGE ...



Fully optimised **Booster** local or global company profile listed on the Kompass directory. Premium company status with top positions in relevant product or service search results. Putting your company in front of the right decision makers when they are looking to make a purchasing choice.



**PPC 1000** is a fully managed ad campaign with all the benefits of a Booster package that guarantees to drive 1000 relevant enquiries to your company profile.



Our **SEO Wizard** will help you optimize and increase your website traffic. Available as a stand-alone tool or add-on to our Booster or PPC packages.





Target your market promotion across 69 countries and enjoy the flexibility of focusing locally, nationally or globally.



Our locally based customer support team are available to help if you need help with using any Kompass tools.



Manage your online company profile , with our company profile builder, including 55k product & service classifications.



With Kompass you can find & download sales & marketing lists with access to our 10.5 million global B2B company database.



### DIGITAL MARKETING KEY FEATURES

#### Engage more effectively with your target audience

With your Kompass.com profile listing, Booster includes a range of tools to showcase your products & services. These include a fully optimised company profile, keywords, premium positioning, product catalogues, videos and translations in 26 languages. As well as direct messaging from buyers and site users looking for information and RFQ's.

#### Attract new business leads

Our fully managed and effective PPC offers 1000 guaranteed visits to your company profile. With the help of our PPC experts we will guide you through the setup process and then manage your PPC campaign.

#### Manage your own website SEO

Our stand alone SEO Wizard is the ideal choice for companies not wanting to invest in costly SEO services but who want to increase their website traffic. This easy to use tool is designed to help users manage all aspects of website SEO, such as keywording, sitemaps and social content, even if they have little or no SEO experience.



...and with our **cost effective** annual subscription, you can access all of these features for less than **£120 per month**.



## HOW DIGITAL MARKETING WORKS...

#### **Register on Kompass.com**



Add your company profile to Kompass using our company profile builder. We have **55k uniquely detailed** product & service classifications available for you to select from, as well as giving you the opportunity to add detailed company & contact information.

With access to your own Kompass portal, you can then edit, update and **manage your company profile** at any time.

#### Boost your company profile

Build and enhance your profile on Kompass by showcasing your products and services. Our **Booster package** can be built to suit your requirements, from a range of different options, whether you want to target companies locally, nationally or globally.

With Kompass data available in **69 countries** across Europe, Asia-Pacific, Middle East & Africa and the Americas, we can even help you **target markets** in specific countries, with focused keywords, as well as activity translations in **26 languages**.

#### Drive relevant enquries

You've got a great business and website, but they need to be found and this presents a **significant challenge** for any company with an online presence.



PPC is an online advertising model that allows companies to pay to display ads for their products or services, so they appear on Google when potential customers are searching for them online.

However managing successful PPC campaigns is a **complex task** that requires expert knowledge. This is were we can help, offering you full management of the whole process, along with **1000 guaranteed visits** to your company profile.

#### SEO made easy



With access to our DIY SEO Wizard you can manage your website **SEO** more effectively. You can purchase access to the wizard as a standalone tool or as an add-on to your Booster or PPC package.

This easy to use tool takes the **myths out of managing SEO**, giving companies the ability to manage their online presence and grow their website traffic without the need for SEO expertise.





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